

Intelliquote.com – Application Specialist

IntelliQuote: The Company:

An industry leader in the online life insurance business, IntelliQuote helps consumers purchase affordable life insurance by making the buying process easy and convenient. Through our innovative and intuitive website, we help people search and compare prices and policies from the top insurance carriers in the nation (www.Intelliquote.com). During our twelve year history, we have placed over 100,000 policies and hundreds of families each month trust and rely on us to find and place new policies to protect themselves and their families.

IntelliQuote: The Opportunity:

At IntelliQuote, we use internet based, cutting edge marketing techniques to generate and deliver the most qualified life insurance leads in the business, and our sales agents work exclusively with prescreened, interested prospects who have reached out to us.

Once our sales agents have completed the sale, our application specialists work with the client to complete their application and schedule their medical examination.

IntelliQuote: Join Our Team:

At IntelliQuote we take great pride in the service we provide and we are very selective about who we choose to join our team. To qualify as an IntelliQuote application specialist you must have at least 3 years of successful customer service experience, some over the phone sales experience and be driven to provide excellent service to our clients through the application process.

You must also possess strong communication skills, an outgoing personality, good computer skills, a positive attitude and a strong work ethic! In addition, you must be able to thrive in a fast past environment, have excellent time-management skills, and be able to follow a scripted application.

Intelliquote: What to Expect:

In our fast paced environment our licensed in-house application specialist answer transfer calls from our sales agents. Your day on the phones will be spent speaking to agents that are transferring new clients to complete their applications. You must be well organized and have the ability to communicate effectively with clients. Your good computer and time management skills, as well as dedication to detail, are crucial to you succeeding with IntelliQuote.

Because of the complexity of the insurance industry, you must be able to learn new concepts quickly, enjoy being on the phone and thrive on meeting or exceeding goals. You must also feel comfortable with people monitoring and listening to your calls throughout the day. All calls will be recorded for training purposes, and you will receive periodic feedback and coaching. We hope you are ready to excel in your application specialist career and are ready to do all you can to become the best application specialist professional possible. If so, then you will love the opportunity to grow and succeed here at IntelliQuote. Please note this position is not open to telecommuting. All positions conduct work from our EI Dorado Hills facility.

IntelliQuote: Our Invitation to You:

At Intelliquote, we are dedicated to our clients, our industry and to you! Here at Intelliquote you will get to work with all sorts of interesting people as you help them achieve their life insurance needs. If

you sincerely enjoy helping people and like to work at a fast pace with other diverse professionals in a challenging and fun environment, then IntelliQuote offers you a lifetime of opportunity!

Apply now to join our team!

Intelliquote Qualifications:

- State life insurance license required for the position. If you are not currently licensed you can obtain a license before your start date.
- Entry of customer data into database.
- Distributes completed applications to Case Managers.
- Audit applications for accuracy.
- Contact preparers of source documents to resolve questions, inconsistencies, or missing data, and make necessary corrections to information entered.
- Responds to inquiries regarding entered data.
- Up-sell and probe for additional products.
- Keeps record of work completed.
- Knowledge of email, browser Contact Management systems and Database software.
- Other duties as assigned.
- **Must be able to pass background and credit check. No criminal conviction history, no current bankruptcy, no pending court dates.**

The IntelliQuote Offer:

Paid health insurance

Paid vacation (paid time off) and paid holidays.

In addition to our full range of benefits (medical, dental, and 401k), we offer a business casual dress environment and reimbursement for licensing costs upon completing your first full month of employment.

We have an extensive and ongoing training program and personal coaching program that will help you maximize the potential. .

If you think you have what it takes to be an IntelliQuote insurance agent, click on link to apply today!
careers@intelliquote.com.